



Max Weber Programme

Multidisciplinary Research Workshop

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Social norms and the explanation of behavior

with Jon Elster

Organizers: SPS Academic Practice Group, Stéphanie Novak

Abstract: "Norms are non-outcome-oriented injunctions to act or to abstain from acting, sustained by the sanctions that others apply to norm violators. These sanctions, which range from direct punishment to ostracism, are in turn sustained by contempt in the observer of the norm violation and of shame in the target of the sanctions.